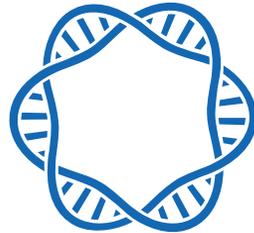


Save money and
increase quality



GENEWIZ[®]
Partnership Solutions

A hand wearing a blue nitrile glove holds a clear microplate. The microplate contains several wells filled with a yellow liquid. The background is a blurred laboratory setting.

Partner with GENEWIZ

Core research facilities across the United States are turning to Sanger sequencing expert, GENEWIZ, to help save money on core DNA sequencing through the GENEWIZ Partnership Solutions (GPS) Program. GPS enables core research facilities to focus their efforts on more advanced techniques, while GENEWIZ provides their researchers with high-quality, cost-efficient, and timely results - all with GENEWIZ's award-winning technical support.

“ We *improved cost per sample* and eliminated many other costs, with other added positives of *quality and speed.* ”

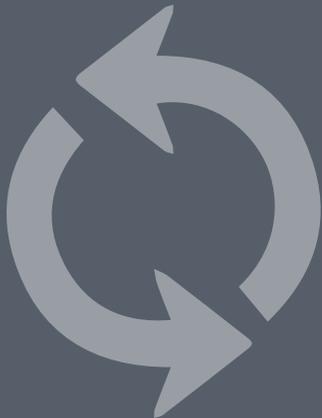
- Medical School at Major University

Benefits



Save on Operational Costs

Cut costs on operations and maintenance when you leverage GPS for your Sanger sequencing needs. GENEWIZ also offers an equipment buy-back program on qualified sequencing equipment.



Re-allocate Resources to Increase Competitiveness

With a reliable partner like GENEWIZ, a GPS program will allow you to re-direct personnel, lab-space, and budget to more progressive research techniques allowing you to remain technologically competitive with peer institutions.

Benefits

Streamline Sequencing Operations

Your GPS program coordinator will work directly with you to install a network of convenient dropboxes with daily, weekday courier pick-up – making it easy to get results as soon as the next day.



Gain Reliable Communication and Technical Support

As the leader in Sanger sequencing, GENEWIZ prides itself in delivering quality data with fast turnaround times. Our team of Ph.D.-level technical support staff is available to troubleshoot difficult templates free of charge giving your researchers peace of mind when it comes to their samples.



Cost Savings

The GPS program offers preferred pricing to your core facility and your university. It can also streamline your Sanger sequencing operations eliminating maintenance and equipment upgrades. An equipment buy-back program is also available for qualified sequencers.



Cost Savings

	First Year	Through 3 Years	Through 5 Years
Core Estimated Fixed and Recurring Costs for Sanger Sequencing	\$460,000	\$1,150,000	\$1,840,000
Core Estimated Costs for GPS	\$73,000	\$220,000	\$370,000
SAVINGS	\$387,000	\$930,000	\$1,470,000

*Assumes the core sequences 0.5 plates/day and owns one DNA Analyzer.

About GENEWIZ

As global leader in R&D genomics services including sanger sequencing, NGS, gene synthesis, bioinformatics, and GLP regulatory services, GENEWIZ leads the way in providing superior data quality with unparalleled technical support, enabling researchers to advance their scientific discoveries faster than ever before.



Since the company's beginning in 1999, GENEWIZ has maintained an unwavering commitment to increase research productivity through fast, reliable delivery of quality results, competitive prices, excellent project management, and easy access to expert technical support when needed, at no charge. In addition, our customers are supported by major investments in state-of-the-art facilities, rigorous quality systems based on Good Laboratory Practice (GLP), and highly-qualified scientific teams.



CONTACT GENEWIZ:

Ph.D. experts are available to answer questions and discuss your project:

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Case Study

Scenario

A major research university recently launched a review of all core facilities seeking ways to eliminate using university funds to subsidize the costs of core facilities, “operating funds should not be used to subsidize cores that duplicated viable commercial operations.” In addition, the DNA sequencing core was having issues with inconsistent quality that was already sending researchers to commercial suppliers such as GENEWIZ.

Solution

The university formed a committee to investigate commercial options for outsourcing all Sanger sequencing having determined that a single outsource partner would have significant lasting impact for the research community.

What We Did:

- ✓ **Discounted volume pricing**
- ✓ **Minimum sample guarantees**
- ✓ **Improved turnaround times and data quality**
- ✓ **Set-up online ordering and accounting systems**
- ✓ **Trained university personnel and end-users**

After investigating and testing several Sanger sequencing service providers, GENEWIZ’s GPS program was selected by the university due to the cost savings it would achieve, as well as the increase in data quality its researchers were asking for.



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